



Negotiating a home inspection with or without a realtor can be challenging, but it's definitely doable. Here are five tips to help you navigate the process:

**1. Do Your Research:** Familiarize yourself with the local real estate market and typical inspection issues. This will give you leverage when discussing findings and help you understand what repairs are common and expected.

**2. Get a Thorough Inspection:** Hire a reputable home inspector and attend the inspection. This allows you to ask questions and gain firsthand knowledge of any issues, making it easier to negotiate later.

**3. Prioritize Issues:** Focus on significant issues that could affect the value or safety of the home, such as structural problems, plumbing issues, or electrical hazards. Minor cosmetic fixes may not be worth negotiating over.

**4. Create a Repair Request:** Document the findings from the inspection in a clear and organized manner. Outline which repairs you want the seller to address, and be prepared to discuss why these issues are important.

**5. Be Flexible and Open to Compromise:** Understand that the seller may not agree to all your requests. Be prepared to negotiate on what repairs are essential versus what might be more negotiable, such as credit for repairs or a price reduction.

Being informed and clear in your communication will help you navigate the negotiation successfully!



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